

Your clients want more than an insurance policy—they want a trusted advisor. Discover consulting and fee-based service opportunities by providing your clients the self-service resources and tools they need to stay compliant, manage risk and build a better workforce.

### → Build

Deliver industry-leading resources and tools directly to your clients, keeping them happy and allowing you to focus on new business.

## **→** Expand

Provide your clients the compliance, training, people and risk management tools and services they need to avoid costly lawsuits, claims, and fines.

## **→** Distinguish

Increase retention by helping your clients reach and engage employees with a paperless solution to their enrollment and onboarding experience.

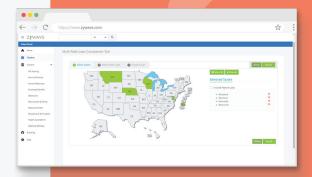




# **Client Cloud Solutions**

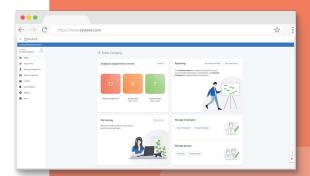
#### Compliance & Risk Management

Prove your worth as a trusted advisor by helping your clients navigate the complex world of compliance and risk management. Provide them access to tools and a resource library to help them maintain compliance and avoid potential penalties.



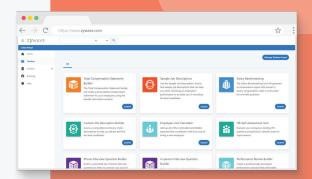
#### Education & Training

Elevate your customer experience with industry-leading education and training platforms. Provide clients access to an online portal to create a one-stop shop for all the content, tools and resources they need. Expand your value one step further by offering a customizable learning management system.



#### People Management

Extend your value by offering your clients tools centered around their biggest investment—their employees. Provide them with the HR assets and resources they need to do their jobs more effectively, along with access to a team of experienced HR professionals who are ready to answer their pressing business questions.



#### Enrollment & Onboarding

Become an essential part of your clients' benefits enrollment and onboarding process. Provide them a benefits administration portal and customized HR information system that simplifies the election process and saves them time.

